

# INTRODUCING RESTYLE SYSTEMS...

### Reuse. Refresh. Restyle your IT estate

Restyle Systems offers premium Network, Server and Storage Infrastructure services that give you full control over the lifecycle of your IT estate. As a result, you're able to stretch your budget, enjoy greater flexibility on upgrade timescales, and meet the sustainability challenge by extending the life of your assets.

We're independent of the OEMs and proud of it. Meaning you benefit from solutions that are designed to suit you – not the manufacturer.

Ultimately, what we do is great for you.

And better for our environment.

### QUALITY. SUSTAINABILITY. CHOICE.

Take back control of your data centre and enterprise IT estates and get access to refurbished and new surplus hardware that is on long lead times. Or no longer sold by the OEM.

Restyle Systems offers cost-effective network, server and storage equipment from the world's leading manufacturers.

And because we're independent you benefit from greater choice and flexibility compared to the standard OEM and traditional reseller channels.

All without sacrificing on quality.



### **NETWORK**

Upgrade your network hardware without the heavy price tag. Choose from a huge range of new surplus and refurbished stock from leading manufacturers, including Cisco, Juniper, Meraki, Arista and Brocade.



### **SERVER**

When it's time to upgrade or increase capacity then you don't have to make compromises on speed and connectivity. Get access to high-quality refurbished equipment, expert advice and maintenance options that will stretch your budget while providing peace of mind.



### **STORAGE**

Scale and upgrade with confidence. Benefit from enhanced security and cost-savings while sustainably growing your data storage infrastructure. We supply hardware from companies such as Dell, HPE, Net App, Hitachi, IBM and more.



### THIRD PARTY OPTICS

Restyle Systems is an AddOn Gold Partner. This means you're able to choose from an unrivalled inventory of fully compatible transceivers and network cabling at a fraction of the OEM cost. Secure significant savings while benefitting from fast shipping, 24/7 support and lifetime warranties.

### ENHANCED TESTING YOU CAN TRUST

Our refurbished networking equipment is extensively checked and tested. 100% of the time.

Every item of hardware we supply is extensively checked and tested, according to ISO9001 & ISO14001 standards. And we guarantee any item you receive will be supplied in 'as new' condition with all the relevant accessories.



### RESET

All products are thoroughly lab tested, wiped and reset to factory standards.



### RETEST

Relevant cards and modules are installed into the chassis then re-tested to meet your specified hardware build.



### REPOWER

Spare power and module slots are tested to ensure optimum performance and safeguard future expansion.

Prior to shipment, you can securely access your hardware remotely to install the required configurations before we package and send directly to your end site.

This process enables us to provide you with a cost-effective and reliable product that's been prepared to the exceptional standards you'd expect.

### BENEFITS TO YOU

### SOLVE YOUR BUDGET CHALLENGE



Reduce CapEx when expanding or upgrading your hardware. Take advantage of a more cost-effective solution that will benefit all key stakeholders.

### SUSTAINABLE SOLUTION



Utilising new surplus and refurbished equipment enhances your sustainability credentials and contributes to a circular economy.

### FASTER EMERGENCY PROCUREMENT



When the traditional OEM channel cannot deliver in the timescales your project demands, you can rely on us to procure and deliver hardware quicker than the standard channels.

### BUILD A NETWORK ON YOUR TERMS



Purchase hardware that's no longer supplied by the manufacturer, but still fit for purpose. End of Sale doesn't have to impact your business, and dictate upgrade timelines.

# GLOBAL GAMING COMPANY GETS TO WORK FASTER THAN THE COMPETITION

#### THE CHALLENGE

A global gaming organisation was in a race against time to launch new customer services across the United States and gain market share. However, speed of delivery challenges threatened to derail their plans.

#### THE SOLUTION

We provided core datacentre network hardware in a fraction of the time compared to the OEM. This enabled the application team to deliver their service quicker and steal a march on their competitors.

# GLOBAL TELECOMS PROVIDER OVERCOMES OEM FRUSTRATION TO MOVE PROJECT FORWARD

#### THE CHALLENGE

A high-value project was starting to stall because of speed of delivery. An essential item of hardware had been on order for over a year with the OEM and there was still no fixed delivery date. This was causing frustration and preventing the completion of key work.

#### THE SOLUTION

By utilising the independent channel we were able to source hardware to the client's exact specification and deliver to the EU within days. Once the network hardware was installed, the project could swiftly regain momentum.

### EUROPEAN TELECOMS SERVICE PROVIDER SLASHES SPIRALLING CLOUD COSTS

#### THE CHALLENGE

A European Telecoms service business had migrated vital applications to a major cloud platform. However, costs were starting to spiral out of control.

#### THE SOLUTION

The customer came to us to purchase a fully configured OEM Servers & Storage solution. This enabled their own on-premise solution and dramatically reduced costs.

# GLOBAL IT SERVICES & CONSULTING PROVIDER STRETCHES ITS STORAGE BUDGET

#### THE CHALLENGE

A major provider of IT services, consulting and outsourcing needed a fast, secure and cost-effective way of scaling its network storage.

#### THE SOLUTION

Rather than face long lead times and prices set by the OEM, they came to us. We were able to deliver a fully configured and tested storage solution to the EU in just a few days. And at a fraction of the OEM price.

### INDEPENDENCE THAT SETS YOU FREE

The IT procurement market is changing. Because IT leaders have discovered there's a better way to meet today's challenges. A reputable, independent way that won't leave you reliant on the traditional reseller channel or tied down and feeling trapped by the OEMs.

Our combined services provide a one-stop solution to the key issues we consistently encounter. Think of us as the second-string that every organisation needs on its side. Always working in your interests and setting the benchmark for quality and reliability within the independent channel.

BEING
INDEPENDENT
ENABLES US
TO PROVIDE 1
SOLUTION TO
THESE 5
COMMON
PROBLEMS:













# PLUGGING THE GAPS IN THE TRADITIONAL IT SUPPLY CHAIN

NETWORK, SERVER & STORAGE HARDWARE

Get access to refurbished and new surplus hardware that is on long-lead times, or now discontinued by the OEM.

THIRD-PARTY
MAINTENANCE (TPM)

Protect what matters most. We provide maintenance of network, storage and server hardware on equipment that's no longer supported by the manufacturer.

**ASSET RECOVERY** 

Great for you and better for our environment. Resale and reuse redundant assets with total peace of mind.

PROFESSIONAL SERVICES

We work as an extension of your team. From Smart Hands to Secure Data Destruction and IT Relocation, simply select the support services that match your current requirements.

Get in touch today to find out how our solutions can provide you with security, cost-savings and enhance your sustainability credentials.

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RESTYLE

SYSTEMS

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Restyle Systems is an ISO 9001 & ISO14001 accredited company, providing full IT Hardware Lifecycle Services that contribute to a circular economy.